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Ephesoft announces first annual Partner of the Year award

Zia Consulting takes top honors globally

(Irvine, CA: June 7, 2012) Ephesoft Inc., the leader in providing advanced cloud-ready capture solutions, today announced the winner of its first annual global partner awards. Ephesoft's top partner is selected by the executive management team from a group of over 50 value-added resellers (VARs) and system integrators (SI) in 14 countries. Since Ephesoft has a 100% partner sales model, this award is particularly important.

Don Field, CEO of Ephesoft, remarked "Software subscription sales revenue is the primary factor of our selection but we also value partner focus, creativity, and commitment to the Ephesoft platform. Given those criteria, we are pleased to award our 2011 Partner of the Year award to Zia Consulting. We first met Zia at Alfresco's DevCon event in 2010 and Zia immediately understood the synergy and potential of working together. Zia further impressed us with their dedication to quickly mastering the product and their rapid deployment in a wide range of engagements from mailroom automation to invoice processing."

Zia has proven to be a model partner for Ephesoft and continues to innovate. They made technical contributions to the CMIS export scripts, developed an advanced analytics module for Ephesoft called Insight, earned the designation of certified Ephesoft instructors, and are collaborating with Ike Kavvas, Ephesoft CTO, on the first book dealing with Ephesoft which will be published this summer.

"In light of all these factors, our relationship with Zia Consulting continues to grow. Our exceptional growth is only possible by working closely with our partners. Mike Mahon and Pat Myers at Zia have demonstrated repeatedly the positive outcomes of that partnership and it is a real pleasure to award Zia this honor," said Don Field.

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“It is a great honor for Zia to be named the inaugural Ephesoft Global Partner of the Year,” said Pat Myers, co-founder of Zia Consulting and EVP for Zia’s Intelligent Document Capture Practice. “As we continue to see growing demand for document capture solutions, we believe the opportunity to partner with Ephesoft is almost limitless, and it’s this belief that has Ephesoft at the very front of Zia’s Paper to Mobile solutions. It’s has been a pleasure working with the Ephesoft team, whether it’s in our role as solution provider, certified training partner, or in the creation of the upcoming Ephesoft book, we continue to be impressed with their knowledge and responsiveness.”

ABOUT EPHESOFT

Ephesoft, Inc. is headquartered in Laguna Hills, California with an office in Maidenhead, England. Ephesoft’s document capture solutions are open-source and cloud-ready, offering extreme flexibility and accessibility for a wide range of customers. The company has been experiencing rapid growth in both the US and EMEA markets. For more information visit www.ephesoft.com or call (949) 335-5335.

ABOUT Zia Consulting

Zia Consulting is a leading provider of enterprise business solutions for document capture and content management from Paper to Mobile. Zia’s products and solutions for IDC and ECM enable users to create, store, share and find content across the enterprise and on the go. Utilizing best-of-breed Open Source Software like Ephesoft, Zia Consulting has worked with both the public and private sector to provide end-to-end business solutions across a wide range of customer needs. Zia Consulting - Content Anywhere, Solutions Here. For more information, visit www.ziaconsulting.com or call (888)732-4101.

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